FOODS CONNECTED

PROCUREMENT & SOURCING

Source smarter, negotiate better, and reduce costs with our Procurement & Sourcing solutions

Supplier performance, product specs, cost, and compliance too often sit in separate systems. The result is buying decisions get made half-blind, and running an open-book cost model becomes a guessing game. The Foods Connected Procurement & Sourcing solution connects supplier, product and cost data on one platform, so you can **source simpler, negotiate better and reduce costs**, with full visibility of the risk and opportunity behind every price.



100+ of the world's leading brands trust Foods Connected

3–6% average cost savings achieved annually

Better sourcing decisions, backed by trusted data

Connected supplier, cost and compliance data turns every sourcing decision into one backed by evidence, not guesswork, from the first negotiation to the final spend review.

Negotiate from strength

Supplier performance, cost and compliance data in one place, so every negotiation starts from a strong footing with the full picture.

Easier open-book cost models

Run open-book costing on connected data in one platform, not a spreadsheet built from scratch each time.

See cost and risk, together

See the compliance and quality record behind every price, so cheaper never means riskier for your business.

Confidently consolidate spend

One connected view of suppliers and products makes it easier to consolidate spend without losing sight of risk.

Everything needed to source, cost and negotiate smarter, in one place

One platform covers the full sourcing workflow: run events and negotiations, build open-book cost models, consolidate spend, and keep it all connected to the specification, quality and compliance data your teams already manage.

✓ **Procurement workflows**	Manage sourcing events and supplier negotiations on the same platform as supplier and product data.
✓ **Sourcing**	Compare suppliers and products side by side, on live, connected data rather than static spreadsheets.
✓ **Open-book cost models**	Build and run open-book costing models directly from connected supplier and specification data.
✓ **Spend consolidation**	See spend across suppliers and categories in one place, to spot consolidation opportunities.
✓ **Reporting & automation built in**	Live dashboards turn supplier-submitted data into reportable, board-ready output.
✓ **Specs, quality & compliance connected**	Sourcing decisions informed by the same specification, quality and compliance data technical teams already manage.
✓ **Self-serve**	Build specification templates and workflows with the form builder. No IT resource or ticket required.
✓ **Enterprise-ready integration**	ISO 27001 certified, built to connect with existing systems, with proven ERP integrations.

From connected data to confident procurement and sourcing decisions:

1

Connect your data

Bring supplier, product, cost and compliance data together on one platform.

2

Compare and negotiate

Evaluate suppliers side by side and negotiate from a position of full visibility.

3

Understand your costs

Build open-book cost models directly from connected supplier and specification data.

4

Consolidate and report

See spend across suppliers and categories, with board-ready reporting built in.

> ***Foods Connected has helped Marley Spoon to document, review and improve all our supplier data and performance, enabling efficient and effective decision-making based on real time data.***
>
> **— Simon Rose, Head of Purchasing & Inventory – Marley Spoon**

See how Foods Connected helps procurement teams source smarter and reduce costs

Book a demo →